## **ORDER**

Metv SPOKANE COEUR D'ALENE

KXLY4.2

NATL

 Order / Rev:
 168734 - 2

 Alt Order #:
 08359640

 Product Desc:
 MIKE CRAPO FOR SENAT

Estimate: 140

Flight Dates: 09/13/16 - 11/04/16

Original Date / Rev: 09/09/16 / 09/09/16

Order Type: GENERAL

Primary AE: MATT WURM

Sales Office: H-DC

Sales Region:

Agency Name: Sandler & Innocenzi

Buying Contact:

Billing Contact:

705 Prince Street

Alexandria, VA 22314

Billing Type: Cash

Billing Calendar:

Billing Cycle:

Broadcast

EOM/EOC

Agency Commission: 15%

Advertiser Name: Crapo for Senate ID (R)

Demographic: HH

Product Codes:
Pl Candidate
P-3

Revenue Codes: AGY, GEN, GEN

New Business Thru:

Order Separation: 00:15:00

Advertiser External ID:

Agency External ID:

## Bill Plan

**Orders** 

| Start Date | End Date | # Spots | Gross Amount | Net Amount |
|------------|----------|---------|--------------|------------|
| 08/29/16   | 09/25/16 | 34      | \$250.00     | \$212.50   |
| 09/26/16   | 10/30/16 | 85      | \$625.00     | \$531.25   |
| 10/31/16   | 11/04/16 | 17      | \$125.00     | \$106.25   |

## **Totals**

| Month          | # Spots | Gross Amount | Net Amount | Rating |
|----------------|---------|--------------|------------|--------|
| September 2016 | 34      | \$250.00     | \$212.50   | 0.00   |
| October 2016   | 85      | \$625.00     | \$531.25   | 0.00   |
| November 2016  | 17      | \$125.00     | \$106.25   | 0.00   |
| Totals         | 136     | \$1,000.00   | \$850.00   | 0.00   |

## **Account Executives**

| Account Executive | Sales Office | Sales Region | Start Date / End Date         | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| MATT WURM         |              |              | Start Of Order - End Of Order | 100%    |

| Order Share | Share | Total       |
|-------------|-------|-------------|
| KXLY4.2     | 10%   | \$1,000.00  |
| Market      | 100%  | \$10,000.00 |

| Competitive Share | Share | Total      |
|-------------------|-------|------------|
| CABLE             | 0%    | \$0.00     |
| KAYU              | 6%    | \$600.00   |
| KBGC              | 0%    | \$0.00     |
| KCDT              | 0%    | \$0.00     |
| KGPX              | 0%    | \$0.00     |
| KHQ               | 37%   | \$3,700.00 |
| KREM              | 39%   | \$3,900.00 |
| KSKN              | 0%    | \$0.00     |
| KSPS              | 0%    | \$0.00     |
| KUID              | 0%    | \$0.00     |
| KWSU              | 0%    | \$0.00     |
| KXLY              | 8%    | \$800.00   |
| UNKWN             | 0%    | \$0.00     |

| Ln | Ch    | Start    | End      | Inventory Code  | Break      | Start/End Tin | ne Days | Len S | oots | Rate Pri  | Rtg Type | Spots | Amount  |
|----|-------|----------|----------|-----------------|------------|---------------|---------|-------|------|-----------|----------|-------|---------|
| 1  | KXLY2 | 09/19/16 | 11/04/16 | 1-2p            | CM         | 1-2p          | MTWTF   | :30   | 4    | \$5.00P-3 | 0.00 NM  | 18    | \$90.00 |
|    |       |          |          | M-F 1-2p        |            |               |         |       |      |           |          |       |         |
|    | Sta   | rt Date  | End Date | <u>Weekdays</u> | Spots/Week | Rate          | Rating  |       |      |           |          |       |         |

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Order / Rev: 168734 - 2 Advertiser: Crapo for Senate ID (R)

Alt Order #: 08359640 Product Desc: MIKE CRAPO FOR SENAT KXLY4.2

Flight Dates: 09/13/16 - 11/04/16 Estimate: 140

| _Ln Ch                 | Start   | End                  | Inventory Code         | Break      | Start/End          | Time Days     | Len Sp | oots | Rate Pri         | Rtg Type   | Spots | Amount         |
|------------------------|---------|----------------------|------------------------|------------|--------------------|---------------|--------|------|------------------|------------|-------|----------------|
| 1 KXLY2                | 09/19/1 | 6 11/04/16           | 1-2p<br>M-F 1-2p       | СМ         | 1-2p               | MTWTF         | :30    | 4    | \$5.00P-3        | 0.00 NM    | 18    | \$90.00        |
| Sta                    | rt Date | End Date             | Weekdays               | Spots/Week | Rate               | Rating        |        |      |                  |            |       |                |
| Week: 09/              |         | 09/25/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 09/              | 26/16   | 10/02/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              | 03/16   | 10/09/16             |                        | 0          | \$0.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              | 10/16   | 10/16/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 10/23/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 10/30/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 11/06/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      | <b>#5.00 D.0</b> | 0.00.104   | 40    | <b>#</b> 20.00 |
| 2 KXLY2                | 09/19/1 | 6 11/04/16           | 11a-12p<br>M-F 11a-12p | СМ         | 11a-12p            | MTWTF         | :30    | 4    | \$5.00P-3        | 0.00 NM    | 18    | \$90.00        |
| <u>Sta</u>             | rt Date | End Date             | Weekdays               | Spots/Week | <u>Rate</u>        | <u>Rating</u> |        |      |                  |            |       |                |
| Week: 09/              |         | 09/25/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 09/              |         | 10/02/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 10/09/16             | MTMTE                  | 0          | \$0.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/<br>Week: 10/ |         | 10/16/16<br>10/23/16 | MTWTF<br>MTWTF         | 3          | \$5.00<br>\$5.00   | 0.00<br>0.00  |        |      |                  |            |       |                |
| Week: 10/              |         | 10/23/16             | MTWTF                  | 3          | \$5.00<br>\$5.00   | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 11/06/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
|                        |         | 6 11/04/16           |                        | CM         | 2-3p               | MTWTF         | :30    | 4    | \$5.00P-3        | 0.00 NM    | 18    | \$90.00        |
|                        |         |                      | M-F 2-3p               |            | _                  |               | .50    | 4    | ψ5.001 -5        | O.OO INIVI | 10    | ψ90.00         |
|                        | rt Date | End Date             | Weekdays               | Spots/Week | Rate               | Rating        |        |      |                  |            |       |                |
| Week: 09/              |         | 09/25/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 09/              |         | 10/02/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/<br>Week: 10/ |         | 10/09/16<br>10/16/16 | MTWTF                  | 0          | \$0.00<br>\$5.00   | 0.00<br>0.00  |        |      |                  |            |       |                |
| Week: 10/              |         | 10/10/10             | MTWTF                  | 3          | \$5.00<br>\$5.00   | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 10/23/10             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 11/06/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| N 4 KXLY2              |         |                      | 1-2p                   | CM         | 1-2p               | MTWTF         | :30    | 4    | \$5.00P-3        | 0.00 NM    | 6     | \$30.00        |
|                        |         |                      | M-F 1-2p               |            |                    |               |        |      | <b>V</b>         |            | -     | <b>V</b>       |
|                        | rt Date | End Date             | <u>Weekdays</u>        | Spots/Week | Rate               | Rating        |        |      |                  |            |       |                |
| Week: 09/<br>Week: 09/ |         | 09/18/16<br>09/25/16 | -TWTF                  | 3          | \$5.00<br>\$5.00   | 0.00<br>0.00  |        |      |                  |            |       |                |
| Week: 09/              |         | 10/02/16             |                        | 0          | \$5.00<br>\$5.00   | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 10/02/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| N 5 KXLY2              |         |                      | 11a-12p<br>M-F 11a-12p | СМ         | 11a-12p            | MTWTF         | :30    | 4    | \$5.00P-3        | 0.00 NM    | 6     | \$30.00        |
| Sta                    | rt Date | End Date             | Weekdays               | Spots/Week | Rate               | Rating        |        |      |                  |            |       |                |
| Week: 09/              |         | 09/18/16             | -TWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 09/              |         | 09/25/16             |                        | 0          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 09/              | 26/16   | 10/02/16             |                        | 0          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              | 03/16   | 10/09/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| N 6 KXLY2              | 09/13/1 | 6 10/07/16           | 2-3p<br>M-F 2-3p       | СМ         | 2-3p               | MTWTF         | :30    | 4    | \$5.00P-3        | 0.00 NM    | 6     | \$30.00        |
| Sta                    | rt Date | End Date             | Weekdays               | Spots/Week | Rate               | Rating        |        |      |                  |            |       |                |
| Week: 09/              |         | 09/18/16             | -TWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 09/              |         | 09/25/16             |                        | 0          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 09/              | 26/16   | 10/02/16             |                        | 0          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| Week: 10/              | /03/16  | 10/09/16             | MTWTF                  | 3          | \$5.00             | 0.00          |        |      |                  |            |       |                |
| N 7 KXLY2              | 09/13/1 | 6 11/04/16           | 7-8p                   | CM         | 730-8p             | MTWTF         | :30    | 4    | \$25.00P-3       | 0.00 NM    | 16    | \$400.00       |
|                        |         |                      | M-F 7-8p               |            | (7:30 PM-8:        | 00 PM)        |        |      |                  |            |       |                |
| <u>Sta</u>             | rt Date | End Date             | <u>Weekdays</u>        | Spots/Week | <u>Rate</u>        | Rating        |        |      |                  |            |       |                |
| Week: 09/              |         | 09/18/16             | -TWTF                  | 2          | \$25.00            | 0.00          |        |      |                  |            |       |                |
| Week: 09/              |         | 09/25/16             | MTWTF                  | 2          | \$25.00            | 0.00          |        |      |                  |            |       |                |
| Week: 09/              |         | 10/02/16             | MTWTF                  | 2          | \$25.00            | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 10/09/16             | MTWTF                  | 2          | \$25.00            | 0.00          |        |      |                  |            |       |                |
| Week: 10/              |         | 10/16/16             | MTWTF                  | 2          | \$25.00            | 0.00          |        |      |                  |            |       |                |
| Week: 10/<br>Week: 10/ |         | 10/23/16<br>10/30/16 | MTWTF<br>MTWTF         | 2<br>2     | \$25.00<br>\$25.00 | 0.00<br>0.00  |        |      |                  |            |       |                |
| Week: 10/              |         | 11/06/16             | MTWTF                  | 2          | \$25.00<br>\$25.00 | 0.00          |        |      |                  |            |       |                |
| N 8 KXLY2              |         |                      | *******                | CM         | 8-830p             | MTWTF         | :30    | 3    | \$5.00P-3        | 0.00 NM    | 24    | \$120.00       |
| IN U RALIZ             | 03/13/1 | 0 11/04/10           |                        | Civi       | 0-030p             | IVI W I F = = | .30    | 3    | ψυ.υυ Γ-3        | O.OO INIVI | 24    | ψ120.00        |

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Order / Rev: 168734 - 2 Advertiser: Crapo for Senate ID (R)

Alt Order #: 08359640 Product Desc: MIKE CRAPO FOR SENAT KXLY4.2

Flight Dates: 09/13/16 - 11/04/16 Estimate: 140

| Ln Ch     | Start     | End        | Inventory Code  | Break      | Start/End   | Time Days | Len S | Spots | Rate Pri  | Rtg Type | Spots | Amount   |
|-----------|-----------|------------|-----------------|------------|-------------|-----------|-------|-------|-----------|----------|-------|----------|
| •         |           |            | M-F 8-9p        |            |             |           |       |       |           |          |       |          |
|           |           |            | M-F 8-9p        |            | (8:00 PM-8: | 30 PM)    |       |       |           |          |       |          |
| <u>St</u> | art Date  | End Date   | <u>Weekdays</u> | Spots/Week | <u>Rate</u> | Rating    |       |       |           |          |       |          |
| Week: 09  | 9/12/16   | 09/18/16   | -TWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 09  | 9/19/16   | 09/25/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 09  | 9/26/16   | 10/02/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  |           | 10/09/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  | )/10/16   | 10/16/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  |           | 10/23/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  |           | 10/30/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  | )/31/16   | 11/06/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| N 9 KXLY2 | 2 09/13/1 | 6 11/04/16 | M-F 8-9p        | CM         | 830-9p      | MTWTF     | - :30 | 3     | \$5.00P-3 | 0.00 NM  | 24    | \$120.00 |
|           |           |            | M-F 8-9p        |            | (8:30 PM-9: | 00 PM)    |       |       |           |          |       |          |
| <u>St</u> | art Date  | End Date   | <u>Weekdays</u> | Spots/Week | <u>Rate</u> | Rating    |       |       |           |          |       |          |
| Week: 09  | 9/12/16   | 09/18/16   | -TWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 09  | 9/19/16   | 09/25/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 09  | 9/26/16   | 10/02/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  | )/03/16   | 10/09/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  | )/10/16   | 10/16/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  | )/17/16   | 10/23/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  | )/24/16   | 10/30/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |
| Week: 10  | )/31/16   | 11/06/16   | MTWTF           | 3          | \$5.00      | 0.00      |       |       |           |          |       |          |

Totals 136 \$1,000.00